

The Strategy Of Conflict Thomas C Schelling

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Against the backdrop of the nuclear arms race in the late 1950s, Thomas Schelling's book *The Strategy of Conflict* set forth his vision of game theory as a unifying framework for the social sciences. Schelling showed that a party can strengthen its position by overtly worsening its own options, that the capability to retaliate can be more useful than the ability to resist an attack, and that uncertain retaliation is more credible and more efficient than certain retaliation.

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Thomas Schelling applies Game Theory to deconstructing cold war negotiations and other fairly well structured "conflicts". As such, he offers the student of history a very interesting set of tools. However, it is unlikely that one can apply any of the outcomes to today's environment as more contemporary communication tools (instantaneous, distributed, portable and user generated) are absent from a book written in 1960.

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He wrote several books during his lifetime including *International Economics*, *The Strategy of Conflict*, *Strategy and Arms Control* written with Morton H. Halperin, *Arms and Influence*, *Micromotives and Macrobehavior*, *Choice and Consequence*, and *Strategies of Commitment*.

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A series of closely interrelated essays on game theory, this book deals with an area in which progress has been least satisfactory -- the situations where there is a common interest as well as conflict between adversaries: negotiations, war and threats of war, criminal deterrence, extortion, tacit bargaining.

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Thomas Crombie Schelling was an American economist and professor of foreign policy, national security, nuclear strategy, and arms control at the School of Public Policy at University of Maryland, College Park. He was also co-faculty at the New England Complex Systems Institute. He was awarded the 2005 Nobel Memorial Prize in Economic Sciences for "having enhanced our understanding of conflict and cooperation through game-theory analysis."

Thomas Schelling - Wikipedia

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